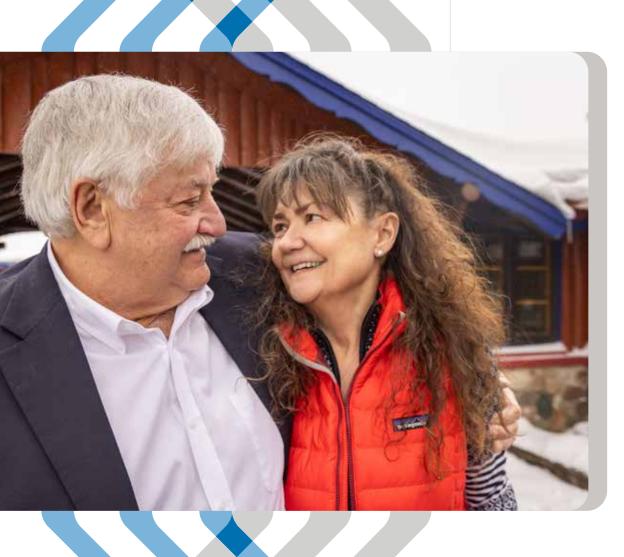
2022 ANNUAL REPORT

YOU Improved Lives!







You Went Above and Beyond

Dear Friend,

I am excited to share with you our 2022 Annual Report, which highlights the healthcare achievements YOU made possible last year.

2022 was an incredible – albeit tumultuous – year for Munson Healthcare Foundations and our northern Michigan communities. And while the challenges of this past year were everpresent, so were moments of hope and optimism brought forth by **your support**.

Our team celebrated many things throughout 2022, including the safe return to in-person fundraising events and gatherings, the purchase of new, innovative technology and equipment for our healthcare facilities, continued progress on facility upgrades and renovations, and so much more.

But above all else, we celebrated the fact that **you went above and beyond** to ensure the success of our mission: providing high quality healthcare for the people of northern Michigan.

On behalf of Munson Healthcare Foundations, our entire Healthcare Team, and the patients and families we serve, **thank you for joining us in this important work**. Your generosity makes it possible for Munson Healthcare to grow and transform, evolving every day to better meet the needs of our region.

We look forward to partnering with you to continue **enhancing local healthcare in 2023 – and beyond**!

With gratitude, Debra Henderson

President

Munson Healthcare Foundations

2022 ANNUAL REPORT

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Your ongoing support of local healthcare makes a world of difference for the patients and families we serve. Thank you!



The Importance of Strong Local Healthcare

Amazing care at Otsego Memorial Hospital inspires Lewiston couple to give back

Kathie and Gary Vollmar are what many consider an All-American couple. Born and raised in the "thumb" of Michigan, the hardworking duo was brought north to Lewiston by the promise of opportunity and the beauty of northern Michigan.

Like many Michiganders, Kathie and Gary built successful careers in the

automotive, manufacturing, and farming industries while raising their family.

And like nearly two million Americans each year, Kathie's world was rocked in 2018 by three words: "You have cancer."

Not Just a Number

The Vollmars never considered leaving town to seek treatment for Kathie. They

had full confidence she would receive the best possible care locally at Munson Healthcare Otsego Memorial Hospital.

"I never had a doubt they wouldn't fix it," Gary said. "And we're not the type of people to keep our mouth shut if we're in doubt," Kathie added with a laugh.

The same week Kathie received her diagnosis, her surgeon, James Shurlow, D.O., set up a follow-up appointment to discuss next steps. Less than one month later – and over the Christmas and New Year holidays, nonetheless – surgery was scheduled to remove Kathie's tumor and a treatment plan was in place.

"If I went downstate [for treatment], I probably would have had to wait for months," Kathie said. "Dr. Shurlow got me right in and it was amazing."

Kathie spent the months following her surgery meeting with her oncology team and preparing for chemotherapy and radiation. She was continually amazed by the speed with which her care team acted and the level of personal attention she received.

"You're not a number at the hospital," she said in earnest.

Gary, who has also received routine, preventative care at Otsego Memorial Hospital (OMH), echoes this.

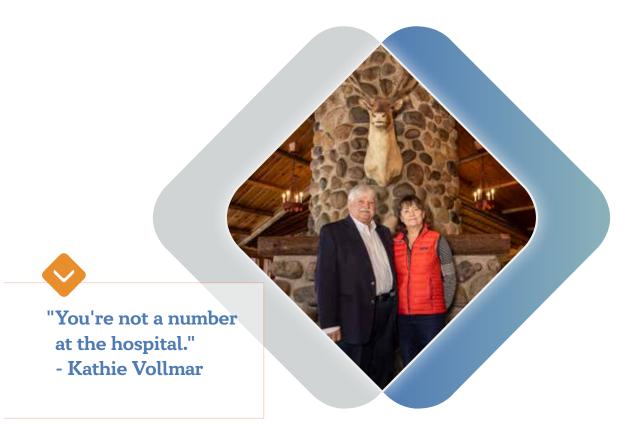
A New Venture

Not long after receiving Kathie's cancer diagnosis, the Vollmars took a leap of faith and purchased Otsego Resort in Gaylord, Michigan.

"How we ended up with this resort is kind of a funny story," Gary shared, recalling how they casually placed a few bids on the resort during an online auction in 2018. "We weren't thinking it was ever going to go for what we would be willing to pay. And, you know, it's been a fun experience!"

The Vollmars decided Kathie would run day-to-day operations for the resort while





Gary, a savvy accountant with a proven track record of business success, managed the finances. They love getting to connect with community members and share ski and golf fun with their grandchildren.

In 2021, several years after purchasing Otsego Resort, the Vollmars found themselves in a position to make a significant gift to a charitable organization.

"I want to make it to the hospital," Kathie recalled saying during a discussion with her husband. "Why not? The money's going to help people. I still have to go [to OMH] for appointments and everyone at the hospital is just amazing."

Gary was in full agreement. Together, the couple made a multi-year pledge of \$250,000 to support continued innovation at OMH.

A Tax-Friendly Way to Give Back

Instead of making an outright gift of cash, the Vollmars chose to make their gift through their IRA. This charitable giving method offers payment flexibility and certain tax benefits.

"One of the things that's near and dear to me is income tax," Gary said with a chuckle. "For us, [giving through our IRA] was the best way to make a contribution. Coming out of the IRA, it's really not a withdrawal. It goes directly to the hospital and there are no tax consequences to us whatsoever."

Gary also views their gift as a tax-friendly investment in the community, their businesses, and their employees. Between owning Otsego Resort and several manufacturing plants, the Vollmars employ over 150 community members.

Kathie & Gary's Story, Continued

"I do believe that when you have a hospital with the capabilities that we have here in Gaylord, you can attract the workforce that you need," Gary shared.

Through Kathie's treatment, the Vollmars have seen firsthand how



beneficial it is for a hospital to have the latest and greatest technology and equipment.

"You never know how important it is until you need it," Gary said.

Paying it Forward

Kathie and Gary remain grateful to OMH for the incredible care Kathie received. She has made nearly a full recovery and expects to be released from all treatment this spring.

When asked why they chose to share their story, Gary said:

"Quite frankly, we don't always look to tell people what we do. But if it inspires somebody else to do the same thing, then that's great."



Donor support – in any amount – makes it possible for people like Kathie to receive the life-changing care they need. Thank you to the Vollmars, and everyone who made a generous gift in 2022, for enhancing healthcare in northern Michigan!

To learn more about making a gift through your IRA, donor-advised fund, life insurance policy, estate plans, or other planned giving vehicle, please contact our team at **legacy@mhc.net**.



Services, Staff and Facilities to Serve You

Munson Healthcare is a regional system of nonprofit hospitals, clinics, outpatient facilities, and surgery centers serving individuals in 30 counties across northern Michigan. The healthcare system is made up of the following:

| H | 8 Hospitals | 906 Licensed Beds | |
|---|-----------------|--------------------------|--|
| H | 7,500 Employees | 1,000 Physicians | |
| | 63 Specialties | 540,000 Residents Served | |

In FY22* alone, Munson Healthcare hospitals treated thousands of patients:



Philanthropy provides an average of nearly 30% of funding for capital improvements. Your gift - no matter the size - truly makes a difference!

100% of your donation directly supports the service or fund you choose

Every dollar donated is equal to \$22 in billable services

^{*}FY22 denotes the 2022 fiscal year, which runs from July 1, 2021, to June 30, 2022.



2022 Community Partners

LEARN

LEARN

MORE

The Community Partner Program recognizes businesses and organizations who make annual gifts supporting their local hospital.

PLATINUM PARTNERS (\$10,000+)

Bill Marsh Automotive Group, Inc.
Blarney Castle Oil & Propane
Catt's Realty Company
Community Financial Credit Union
Crystal Downs Pro-Am Tournament
Fraternal Order of Eagles
GTMM Charitable Fund

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Michigan Fraternal Order of Eagles Youth Otsego Community Foundation

Perfecto Industries, Inc.
Pioneer Construction

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a Votorantim Cimentos Company

Stromberg Carlson Products Inc Tom's Food Markets Top Line Electric, LLC Traverse Anesthesia Associates

Windemuller Electric

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Avon Protection Systems
D & W Mechanical
Emergency Care Specialists
H. Cox & Son, Inc.
Jordan Exploration Company
Lake Michigan Credit Union
List Industries, Inc.

Manistee County Community Foundation Mio AuSable - Fairview Area Schools

Pink-Out Volleyball Game Nester Family Charitable Fund

Roscommon Community Foundation

Packaging Corporation of America

PNC Bank

Rotary Club of Elk Rapids St. Paul's Episcopal Church Walstrom Marine, LLC

West Shore Bank

SILVER PARTNERS (\$1,000+)

100 Women Who Care: Cadillac Area Alfie Logo Gear Alro Steel Group of Grayling & The Alvin Glick Foundation

Amptech, Inc.

Antrim County Sheriff's Department

Bethany Lutheran Church Bingham Insurance Services

Cadillac Area Community Foundation Cadillac High School Girls Volleyball Team

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Crystal Downs Country Club Women's Auxiliary

Crystal Lake Marina

F.O. Barden and Son Lumber

Floor Covering Brokers Carpet One

Fortunate Coffee Co.

Gaylord High School Girls Basketball Team

& Pink-Out Game

Geib Real Estate Ventures, LLC

Graceland Fruit Harborside Dental

High-Tech Dental of Manistee Houghton Lake Rotary Club

Huston Real Estate, Inc.

Johannesburg-St. Mary Schools Rivals Rally

Kuhn Rogers PLC

Mackinaw Trail Pediatrics & Health Associates

Manistee High School National Honor Society Michaywé Pines Golf Course

Michigan Girl Wine Walk

Munson Healthcare Grayling Hospital Medical Staff Plumbers, Steamfitters & HVACR UA Local 85

R. M. Young Company

Schmerheim Enterprises, LLC

TACKLE Fund

The Drzewiecki Agency

The Little Fleet

Traverse City Central Girls Volleyball Pink-Out

Traverse City Central High School Football Pink-Out

Traverse City Record-Eagle Traverse City Tourism

Traverse City Track Club

Traverse City West Girls Volleyball Pink-Out Traverse City West High School Football Pink-Out

Van Dam Custom Boats



Your Generosity is Remarkable

As we reflect on the past year, we are filled with pride for all the accomplishments made possible by you. From small acts of kindness to generous financial contributions, the support of our community in 2022 was remarkable.

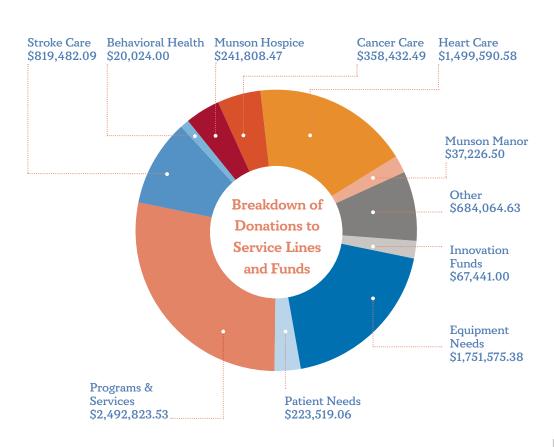
Thanks to your generosity, patients in northern Michigan continue to receive the quality healthcare they need close to home. This is not possible without your continued support!

Calendar Year 2022 By the Numbers

\$9,095,344In charitable support

\$3,434,382 Awarded through government grants **38,792**Gifts made

4,251Donors



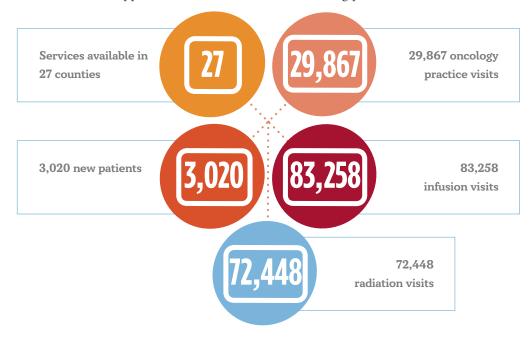
^{*}Numbers reflect charitable giving to all Munson Healthcare entities.



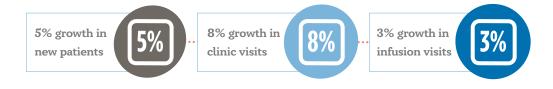
Coordinated Regional Cancer Care

Access to high quality cancer care in northern Michigan continues to grow in importance. Munson Healthcare, with your support, remains committed to providing patients the care they need while minimizing the distances patients must travel.

Your continued support of cancer care made the following possible in FY22*:



From FY21 to FY22, the Munson Healthcare oncology service line experienced:



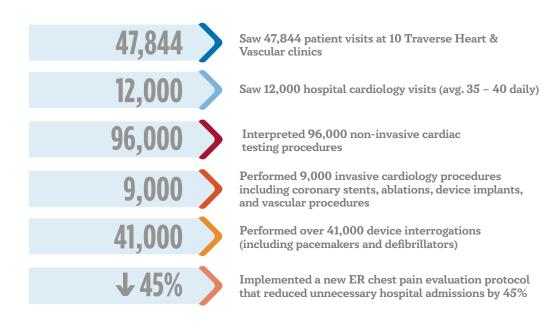
^{*}Patient data for the 2023 fiscal year is still being collected and is not yet available.



Advanced Heart Care Services

Thanks to community support, strong heart care is available for everyone in northern Michigan. Our top-notch facilities are staffed with highly skilled medical professionals and feature innovative equipment and technology.

In 2022, Munson Healthcare's heart team:



45% of all patient visits last year were done in local communities, saving over 2 million miles of driving to and from Traverse City. That distance is equal to driving around the earth 81 times! **Your support keeps heart care close to home.**

Your Giving Continued

Compassionate Hospice Care and Bereavement Programs

Your generosity allows Munson Healthcare Hospice to provide compassionate end-of-life care and grief support for individuals and families during their time of greatest need.

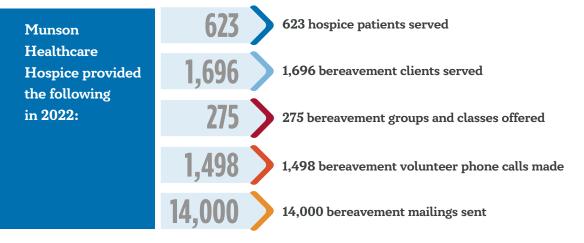


Scan the QR code to learn more about Munson Healthcare Hospice.

"In 2016, my mom spent about four weeks in the care of the Hospice House and the experience we had was sincerely the best we could have ever asked for.

The whole experience was surreal and full of understanding. I cannot imagine what it would have been like anywhere else."

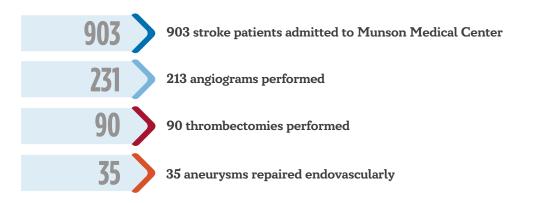
-Kelsey Gamble, Family Member of a Hospice Patient



Enhancing Stroke Care in Northern Michigan

Patients across northern Michigan receive timely and effective stroke care right here in our community. Our stroke center is home to a world-class endovascular stroke program, equipped with the most advanced technology and expert medical professionals. The program was launched in October 2020 and continues to grow through an incredible amount of donor support.

Here's a glimpse at your impact on stroke care in 2022:



A second biplane imaging machine was installed at Munson Medical Center (MMC) in March 2022, making MMC one of only a few facilities in the nation with two biplanes in adjoining rooms.

Munson Healthcare welcomed **David Rosenbaum-HaLevi, MD**, to the stroke team in August 2022. Dr. Rosenbaum Ha-Levi is a board-certified specialist in neurology with subspecialty training in vascular neurology and interventional neuroradiology.

Munson Manor Hospitality House

Nestled on the campus of Munson Medical Center in Traverse City, Munson Manor Hospitality House provides a home-away-from-home for patients and families during treatment. Munson Manor allows families to stay near their loved ones while undergoing treatment for an illness or injury.

Munson Manor provided warmth and comfort to countless families in 2022:



6,694 rooms rented



4,080 guests served



\$62,989 gifted to support guests in need of financial assistance



Our northern Michigan community raised approximately \$10,000 last year to help bring a therapy dog to Munson Manor!

Decker, a chocolate Labrador retriever, provides happiness, reassurance, and shared connection to guests during their stay.



2022 Fundraising Events

Community events bring people together and serve as a crucial way to support our local hospitals, all while having a great time! We are so appreciative of our community members who attended our fundraising events in 2022 or chose to host their own.

Interested in hosting a fundraising event on behalf of your community hospital in 2023? Contact Kira Walkup, Events Specialist, at 231-213-1161 or kwalkup@mhc.net.



Giving Tuesday 2022

Giving Tuesday is a powerful reminder of the positive impact that can be made when people come together to support a common cause. On November 29, 2022, which marked the 10-year anniversary of this global day of giving back, you made a significant impact on healthcare in northern Michigan by raising over \$140,000!

252

269 Donations

\$80,000 Matching Gift

\$220K+

SAVE THE DATE

NOV 2023

#GIWINGTUESDAY



Don Wieschowski, RN, pictured left, visited the Foundations office on Giving Tuesday 2022 to make a gift supporting cancer patients in need. Thank you, Don!

Celebrating Our Employee Donors

Our Healthcare Team gives their time, talent, and heart every day. Many employees also give generously in the form of a financial gift. We are immensely grateful for their extraordinary commitment to our patients!

2022 **Employee Giving:**

1,185

75 Funds Supported

Top 5 Funds Supported:

Patient Needs

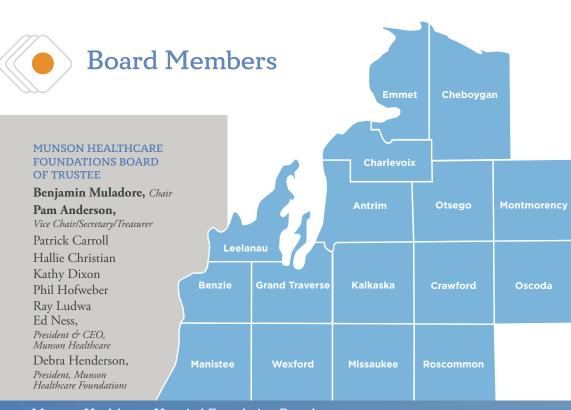
Hospice Care

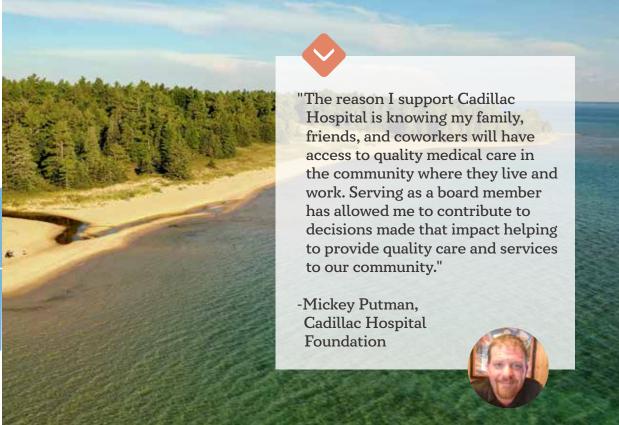
Programs & Services

Innovation & Equipment

Cancer Care







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Legacy Society Members & 2022 Donors



Thank You for the Gift of a Lifetime

Thank you to our Legacy Society members who have made the gift of a lifetime. The following list reflects individuals who have named Munson Healthcare Foundations in their will or estate plans or made a Charitable Gift Annuity or other life income arrangement.

To learn more about the Legacy Society and how you can make a lasting impact, contact us at legacy@mhc.net or scan the QR code.

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Ronald & Martha Yocum



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Mio AuSable Fairview Area Schools

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Pat & Ken Warner

West Shore Bank

Ted & Joy Whittlesey

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Gerard & Beverly Winkle

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Phil & Kathy Winkle

Randy & Joan Woods

STEWARDS \$1,000.00+

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Cadillac Area Community Foundation

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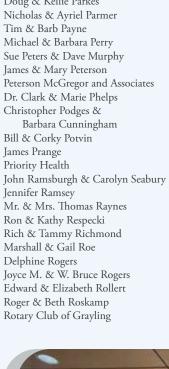
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